

Take **Control** of Your Radio Software

Perpetual software licenses that are **simple** to manage



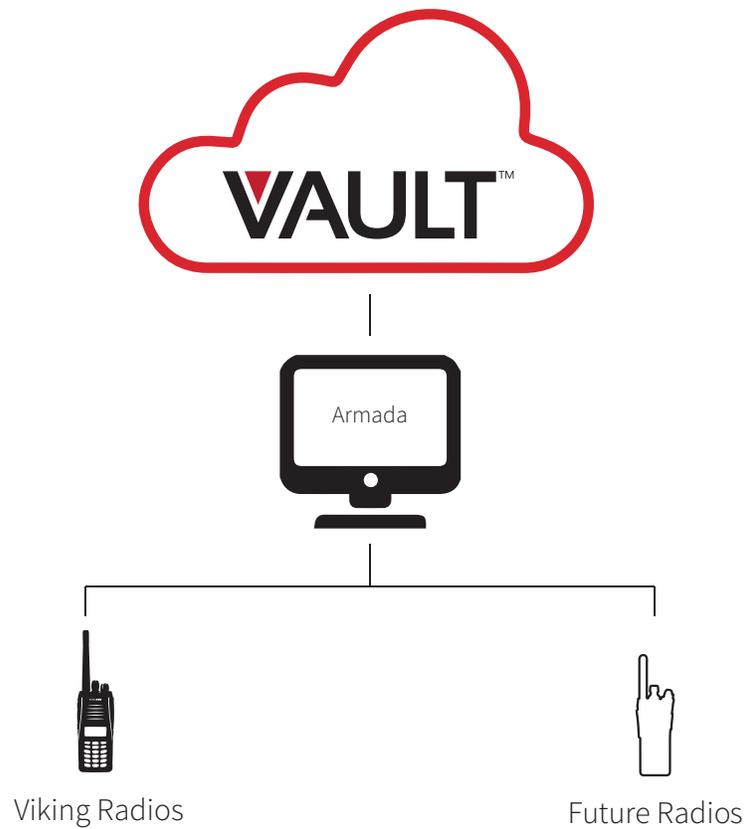
Before today, every time you purchased a P25 land mobile radio you paid for the hardware plus all the software options. In some cases, the software options alone exceed 70% of the radio price. This buying model is outdated and we think it's time the LMR market catches up to the rest of the consumer market. That's why we introduced the industry's first subscriber radio perpetual software license program, which transforms the way you purchase your radios and adds greater value by extending the life of the software into your next hardware platform - you own the software option forever. And your licenses are easy to manage with Vault™, our cloud-based asset management tool.

LOWEST COST OF OWNERSHIP - TRANSFER UP TO \$2,400 WORTH OF VALUE PER RADIO

Purchasing new hardware shouldn't mean purchasing new software. Vault allows customers who purchased a feature in a radio to transfer that feature to a replacement or future radio. The transfer of a license to another radio will save you money by not requiring you to purchase that same feature in a future radio—ever. Vault provides the lowest total cost of ownership and unsurpassed value in KENWOOD Viking® radios.

The following perpetual licenses can be transferred from one Viking radio to another Viking radio:

- MDC1200/GE-Star Signaling
- P25 Phase 1 Trunking
- P25 Data Conventional
- P25 Conventional
- P25 Data Trunking
- FIRESafe® Responder
- FIRESafe® Command



ACCESSING VAULT

Vault is a web-based application and can be accessed through any web browser. You can view and manage radios and licenses you own in your Vault account. When you retire or dispose of a radio, you can transfer your perpetual software licenses from the radio to your Vault account for future use. This way you are preserving the value of the software licenses to be re-used in your replacement radio. Licenses in your Vault account can be transferred to a new radio through Armada® fleet management software.

YOUR VAULT ACCOUNT

Sign into your Vault account on www.vikingvault.com. Once in Vault, you can see your Vault dashboard:

Vault - Vault view provides a view of the perpetual and non-perpetual software licenses that are available for transfer to another radio.

Radio - Radio view provides a view of the licenses that are assigned to radios deployed in the field.

The Vault and Radio views also show the total value of the licenses.

Connected Radios - You can connect up to 30 radios to Armada. When you connect your radios to Armada, they will appear on Vault as connected radios.

Pending Transfers - When you transfer a license from your Vault account to a radio that is not connected to Armada, it will appear as a pending transfer.



VAULT Log off

Total Software Assets: \$36,475

- Dashboard
- Transfer
- My Radios
- My Licenses
- Reports

VAULT

Assets: **\$17,050**

Licenses Owned: **49**

[License Details](#)

[Transfer to Radio](#)

RADIO

Assets: **\$19,425**

Licenses Owned: **63**

[License Details](#)

[Transfer to Vault](#)

CONNECTED RADIOS

Kenwood_7800Fire

100 7800000000000000

Radio Connected

PENDING TRANSFERS

PML_7/800_Dallas

1 3000000000000000

Analog FM
P25 Conventional

[View Details](#)

Vault Assets - \$17,050

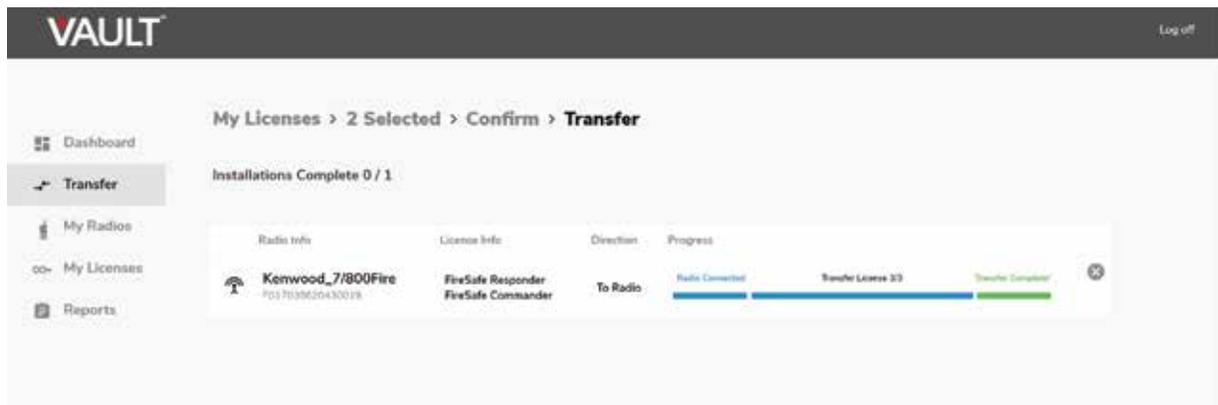
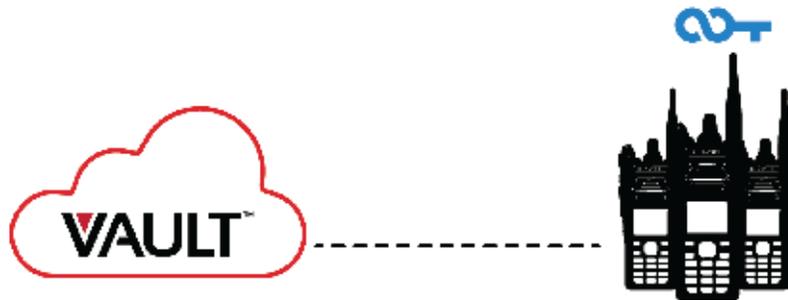
Licenses	List Price	# of Licenses	Total Value
P25 Conventional	\$550	3	\$1,650
P25 Phase 1 Trunking	\$550	3	\$1,100
P25 Authentication	\$100	2	\$200
P25 Data Conventional	\$250	2	\$500
P25 Data Trunking	\$250	3	\$750
OTAR	\$800	2	\$1,600
OTAP	\$250	2	\$500
Keypad Programming	\$300	3	\$900
MDC-1200	\$100	2	\$200
FireSafe Responder	\$300	1	\$300
FireSafe Commander	\$400	4	\$1,600
GPS	\$200	2	\$400
OTIP	\$200	2	\$400
Third Party Interface	\$800	2	\$1,200
Total			\$17,050

Vault Account in Action

Any license that you own but is not currently enabled on one of your radios resides in Vault. The Vault view shows you all of the available floating licenses stored in your Vault account, both perpetual and non-perpetual. You can transfer any license from your Vault to a radio.

If you have a perpetual license currently enabled in a radio that you want to reassign to a different radio, or transfer back to your Vault account for future use, you can connect the source radio to your Armada client and initiate the transfer. Doing so removes the software feature from your radio, and adds the license for that feature to your Vault account.

If at any point you would like to transfer a license from your Vault account to a radio in your fleet, all you have to do is initiate the transfer in the Vault and connect the target radio to your Armada client. Once connected, the associated feature will be enabled in the target radio and the license will no longer appear in your Vault.



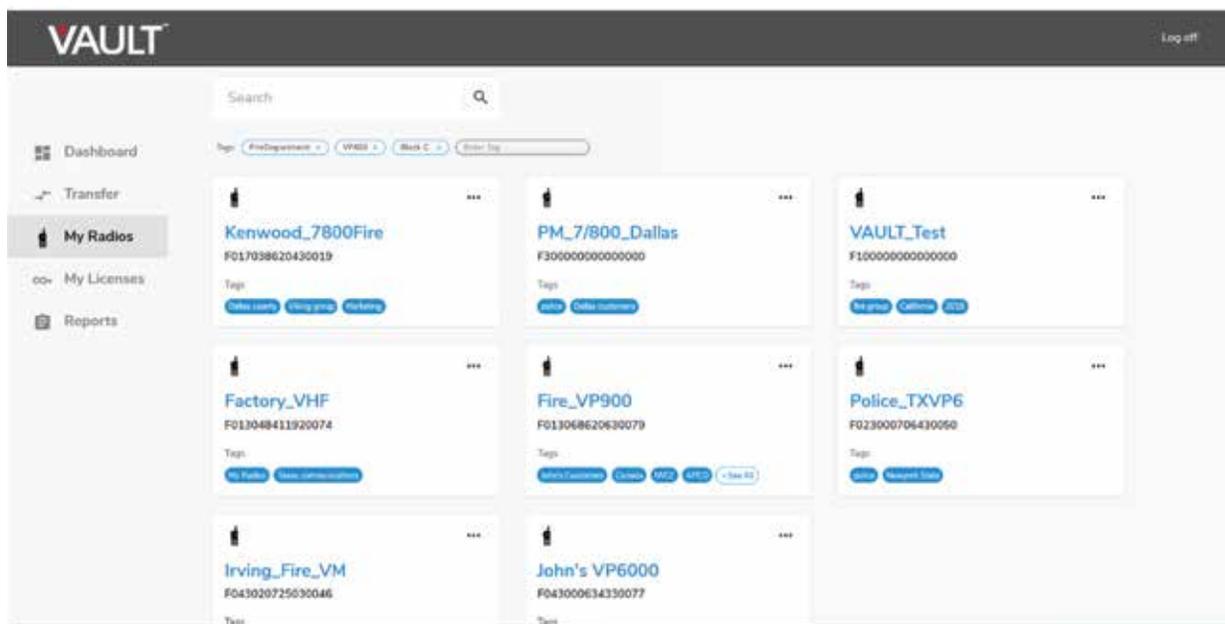
Manage Your Assets with Vault

Vault is a complete radio and software license asset management tool. You can view and manage all of the radios in your fleet. For each radio, you can view the radio type, assigned licenses, and their value.

You can also create tags for a specific department or agency and assign those tags to different radios in order to filter by custom groupings.

For each type of license, perpetual and non-perpetual, you can view assigned and unassigned licenses. You can also view radios that currently have the selected license.

The reporting function shows a record of all of your transfers. You can view radio type, current and previous status, and the transfer date of each of your transfers.



KENWOOD



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